



Centro de Navegación
ARGENTINA

Shipping Agency II: Advanced Practical Knowledge

Academic Direction: Dr. Alfonso Mingo Jozami

Scope

The continued development of international business and global trade flows in the current context of a globalized world—marked by political, economic, and military crises, along with the post-pandemic scenario—has highlighted the challenge of new practices and regulations, requiring continuous updating in the study of international trade.

The Shipping Agency II Course aims to address in detail and deepen knowledge related to maritime agency activities, covering its functions, associated issues, and applicable regulatory frameworks. The course provides both theoretical and practical approaches, following the operational course of a vessel from its arrival at Recalada to its final destination at port.

Objectives

To train and provide participants with in-depth theoretical and practical knowledge related to maritime agency functions.

To provide an updated overview of the concepts, institutions, and tools governing maritime agency activities.

To equip participants with sufficient analytical tools to address and structure common operational problems and support decision-making in value chains.

Target Audience

Shipping agency and Customs Transport Agent (ATA) employees, port terminals, customs brokers, exporters, importers, and all professionals or individuals related to international trade—both public and private sector—who wish to deepen their knowledge of maritime agency activities. It is recommended to have completed and passed the course “*General Knowledge of Maritime Agency*” offered by the Center.

Members of:



www.centrodenavegacion.org.ar



+54 11 3220 1777



info@cnav.org.ar



Florida 537, Piso 20°
Buenos Aires (C1005 AAK), Argentina

Duration

25 hours, distributed in two weekly classes of 2.5 hours each, over a total of 10 classes (5 weeks).

Methodology

Remote instruction delivered through virtual platforms, with active student participation.

Materials

Prior to the start of classes, participants will have access to a virtual platform to download presentations and complementary materials used in the course.

Assessment

At the end of the course, a multiple-choice review assessment will be conducted.

Academic Certificate

A certificate of attendance will be issued to each participant who completes at least 70% attendance.

The Program

CLASS No. 1 – Introduction. Contracts of Sale and Carriage by Water

Unit 1: Actors involved: General Agent, Protective Agent (OPA), Customs Transport Agent (ATA), shipowner, disponent owner, charterers, shippers, consignees, shipbrokers, charterers' brokers, independent brokers, sales & purchase brokers. Methods of appointing and nominating the maritime agent (Nomination and Appointment) for liner and tramp vessels. Liner and tramp services: characteristics. FONASBA. FQS certification (FONASBA Quality Standard): objectives, requirements, and benefits.

Professor: Guillermo Arredondo

Members of:



The Program

CLASS No. 2 – Vessel Use Contracts and Cargo Transport

Unit 2: Leases: Bareboat and Demise Charter. Charter parties: Time Charter and Voyage Charter. Cargo transport: general cargo, containers, project cargo, bulk cargo. BIMCO / FONASBA standard contracts.

Professor: Guillermo Arredondo

CLASS No. 3 – Bill of Lading

Unit 3: Functions of the B/L. Received for shipment and shipped B/L. Clean and foul B/L. Common acceptable remarks. Types: order, straight (nominative), bearer. Seaway, through, combined, and open B/L. Onboard manifest. B/L under charter party and liner trade. Breakdown of fields and terminology in the B/L. FCL and LCL containers. Hague-Visby Rules (1924) and protocols. Hamburg Rules and Rotterdam Rules. Navigation Law. Carrier liability limitations. Shipowner obligations prior to voyage. Electronic B/L. Global developments. Legal framework in Argentina.

Professor: Guillermo Arredondo

CLASS No. 4 – Loading and Discharging Operations

Unit 4: Bulk carrier characteristics. Ballast tanks. Stability: metacentric height, ballast. Ship stresses: torsion and shear forces. Cargo distribution per hold. Cargo capacity per hold. Stowage factor and ideal stowage factor. Capacity calculations. Drafts at berth and air draft. Captain's cargo declaration. Draft survey. Loading plan and sequence. Vessel superintendent functions. Surveyors.

Professor: Guillermo Arredondo

CLASS No. 5 – Tramp Vessel Pro-forma Costs

Unit 5: Pro-forma cost components: waterways, berth usage, AGP, health, immigration, commissions. Cost allocation between head owner, shipowner, and charterer. Overtime work. Costs due to berth changes.

Professor: Guillermo Arredondo

Members of:



Study Program

CLASS No. 6 – Recalada to Berth Voyage

Unit 6: Vessel arrival at Recalada. Four stages of a voyage charter. LAYCAN. Master's Notice of Readiness (NOR). Validity and characteristics of NOR. Commencement of laytime. PNA authorization for navigation. DEB. GFH. Delay responsibility. Navigation times.

Professor: Guillermo Arredondo

CLASS No. 7 – Río de la Plata and Paraná River

Unit 7: Characteristics and differences from ocean ports. Navigation routes, anchorage, and crossing zones. Waiting areas in the Paraná River. Effects of tides, weather conditions, depth variations. Hydrographic publications and tide tables. SHN tide forecasts. Draft calculation based on tide and depth. Freshwater vs seawater draft variations. Basic draft survey calculations.

Professor: Miguel A. Reyes

CLASS No. 8 – Vessel Administration, Accidents and Insurance

Unit 8: Vessel registry and ownership. Documents and certificates. Port entry certificates: administrative, classification, and commercial. Master's sea protest. Vessel arrest (national and foreign). Preventive and executive arrest. Sailing prohibition. Cargo verification-related arrests. Counter-security. General average. P&I insurance. Hull and machinery insurance. Coverage and scope. Shortages and overages at discharge. Customs procedures. P&I Club involvement.

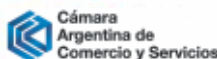
Professor: Sebastián Trigub

CLASS No. 9 – Port Legal Regime

Unit 9: Port Activities Law. Provincialization. Port classification and authorization. Competent authorities. Administration and operation. Port responsibility. Port management models. Concessions and usage permits. Port terminals. Liability regime. Himalaya Clause. Customs legal regime. Customs authorization. Cargo handling in ports. Transshipment. Container regime. Forced coordination. Storage fees. Cargo abandonment.

Professor: Alfonso M. Jozami

Members of:



Study Program

CLASS No. 10 – PNA, Health, SENASA, and Immigration Regulations

Unit 10: Current regulations and cost considerations. PNA: vessel and crew documentation, ISPS Code, ballast water, waste management, emissions control, traffic management. Port State Control inspections. Health authority: free pratique, ballast water chlorination, pest control. SENASA: hold inspection, waste management. Immigration: vessel clearance, crew changes, cruise ship regulations.

Professor: Miguel A. Reyes

Members of:

